

Jonathan A. Schein

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Jonathan A. Schein is responsible for leading business development efforts globally, while also serving as the managing director for the Americas business. He oversees revenue initiatives for *Institutional Real Estate Americas*, *Institutional Real Estate Europe*, *Institutional Real Estate Asia Pacific* and *Institutional Investing in Infrastructure*.

Prior to joining IREI, Schein served as General Manager of Penton's Commercial Media Group and as publisher of Penton's National Real Estate Investor and nreionline.com, ran the Sustainability Initiative at Penton, which he joined in 2011. Before Penton, he was founder and CEO of Schein Media, and was President and CEO of Real Estate Media, where he founded GlobeSt.com and the Real Share Conferences.

Schein is a graduate of George Washington University with a BBA in Finance, and is a member of the Urban Land Institute's Responsible Property Investment Council and a member of Counselors of Real Estate.