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Affordable Housing Not-for-Profit Expands Its Reach with Multifamily Acquisition in Washington, D.C.

MARCH 12, 2018



WASHINGTON, DC - The NHP Foundation, a national not-for-profit dedicated to preserving and creating sustainable, service-enriched multifamily housing, has acquired the 176-unit Woodmont Crossing Apartments. The \$44.6 million transaction was made possible through a \$25.5 million loan from the District of Columbia Housing Finance Agency (DCHFA) financed through that agency's first time participation in U.S. Department of Housing and Urban Development (HUD) Level 1 50/50 Risk Share 542 (c) program. LIHTC Equity financing of \$12.1 million was provided by Royal Bank

of Canada (RBC).

As part of the DC Tenant Opportunity to Purchase Act (TOPA), The Woodmont Crossing United Tenants Association exercised its right and selected The NHP Foundation to partner on the acquisition and rehabilitation of the two and three-bedroom unit property. The residence is a Year 15 Low Income Housing Tax Credit (LIHTC) property with 100% of units priced for residents earning 60% of AMI (Area Media Income) or less.

"We were selected by the tenants because of willingness to jointly create a vision of the future of Woodmont Crossing, our mission of providing service enriched housing, and our track record of getting developments done," said Neal Drobenare, NHPF SVP of Acquisitions, about NHPF's fifth successful TOPA acquisition in the DC area. "We had a tight deadline on this project and DCHFA and RBC got us closed in six months from start to closing. As a TOPA purchase, if we had not closed on time, the property would have gone back to the original contract purchaser."

The NHP Foundation's four previous TOPA projects in the DC area are Takoma Place, Parkchester, Benning Hts., and Anacostia Gardens, which are all thriving. Of the current Woodmont Crossing purchase, Chaiko Lewis, President of Woodmont Crossing United Tenants Association said, "In NHPF we found a partner who understands our community and what is needed to provide long term benefits to our residents," adding "NHPF will maintain our rents and perform in-place renovations that work with our schedules." The property hasn't been renovated since its opening in 2002.

"The Woodmont Crossing partnership enables DCHFA to continue to provide District residents access to high-quality affordable housing," said Todd A. Lee, Executive Director/CEO, DCHFA. "And, by becoming a Risk Share lender, we are able to shorten the process and be a source of additional funding needed for the ongoing production and preservation of such projects." DCHFA is the only housing agency in the District of Columbia that participates in the program which focuses exclusively on affordable production and preservation.

Added Christopher Donald, Sr. Vice President, DCHFA, "The Woodmont Crossing/NHPF purchase represents the kind of creative partnerships that are needed to preserve housing for families and seniors in the D.C. area, we're pleased to be part of this community's bright future."

NHPF plans on investing \$42,000 per unit in rehabilitation, which includes kitchen and bath upgrades as well as making five percent of the units fully accessible.